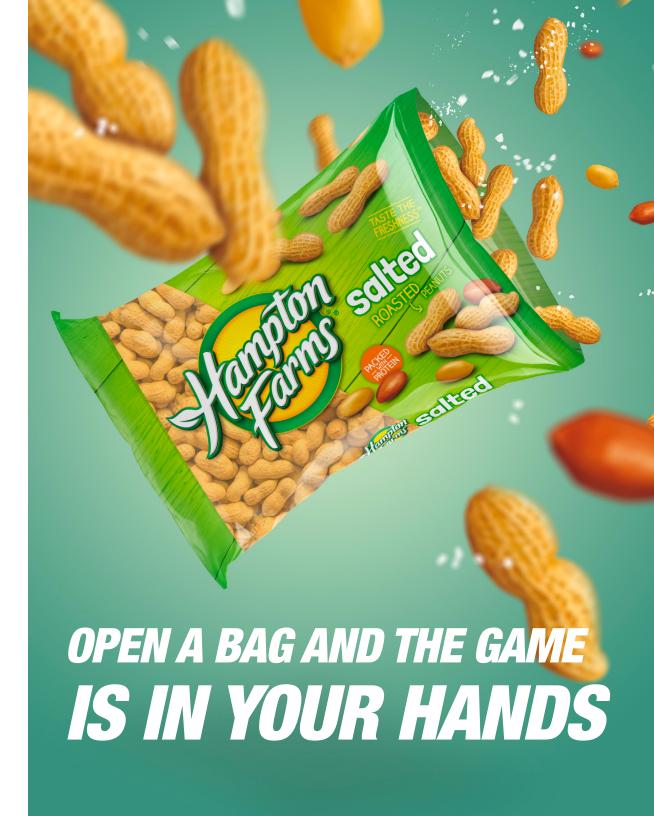
### 222. Influencer Content

# Hampton Farms Twitch Campaign

### RIVERS

Rivers Agency 601 West Rosemary Street, Ste 108 Chapel Hill, NC 27516 919-932-9985 Riversagency.com



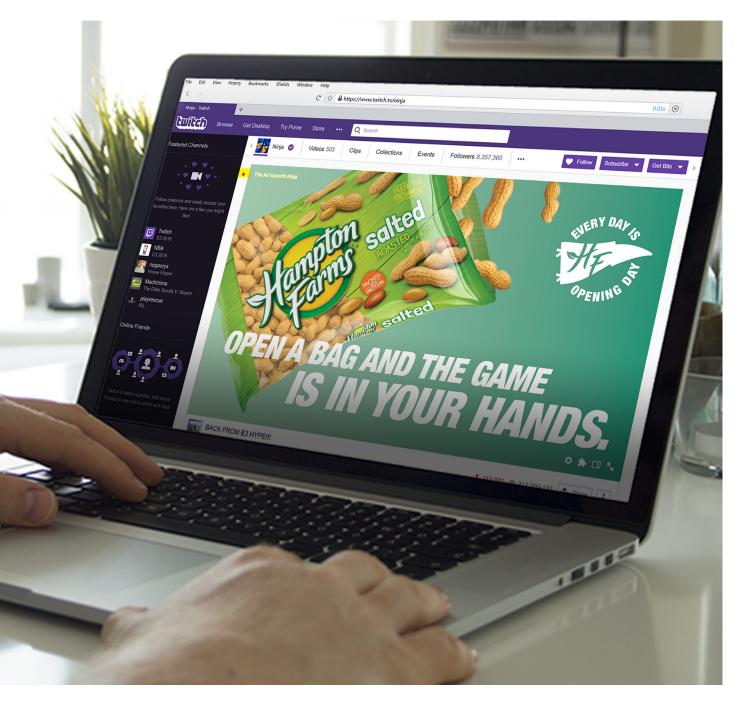
# **The Project**

In 2020, the online gaming industry experienced a huge spike in participation as live sporting events were canceled and more people stayed home due to the pandemic. Hampton Farms leveraged this trend with a campaign on Twitch to reach and engage the growing gamer audience and drive sales.

As the official peanut of Major League Baseball, the campaign partnered with two prominent gamer influencers who played Mario Baseball during a three-hour live stream event on Twitch. The influencers encouraged their audience to enter Hampton Farm's "Every Day is Opening Day" giveaway, and promoted the brand's products on their social channels.

Promoting Hampton Farms to the Twitch influencers' followers and running "Every Day is Opening Day" digital display ads on several social media platforms increased Hampton Farms' brand awareness among targeted geolocation, gender and age demographics. Nearly 17,500 unique users completed at least one entry method for the giveaway, and Hampton Farms added 1,600+ new people to its email subscriber list. During the campaign, Hampton Farms also picked up 1,523 new Twitter followers, increased mentions by 6,500% and garnered 22K+ engagements on the platform. Additionally, on Instagram, the brand's followers increased by 17% and more than 10,000 accounts were reached.

### TWITCH ADS

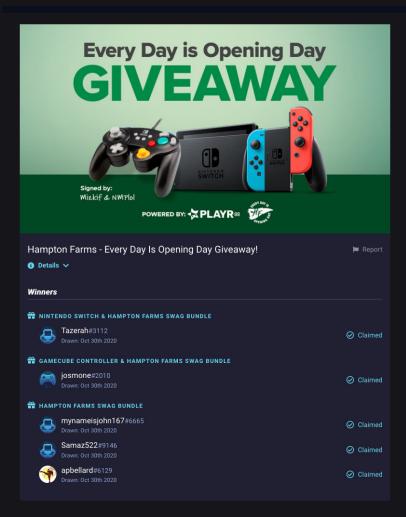








### **INFLUENCER CONTENT**



#### TERMS & CONDITIONS

No purchase necessary, Open to legal residents of jurisdictions where the offering and entry into the Sweepstakes is lawful, which, without limiting the generality of the foregoing, excludes the Canadian Province of Quebec, Puerto Rico, Guam, the U.S. Virgin Islands and other U.S territories, Persona 12 years of age or under are prohibited from Read more in Sweepstakes starts on October 16th, 2020 at 1.00pm-04.00







### THE RESULTS







## **Followers**

+505 on Instagram
+946 on Twitter

# **Mentions**

746 on Twitter

# **Overall Reach**

+3.8% on Instagram